



FORD MOTOR COMPANY AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF INCOME

For the Periods Ended March 31, 2008 and 2007 (in millions, except per share amounts)

	First Quarter			
	2008	2007		
	(unaudite		•d)	
Sales and revenues				
Automotive sales\$	39,117	\$	38,630	
Financial Services revenues	4,396		4,375	
Total sales and revenues	43,513		43,005	
Costs and expenses				
Automotive cost of sales	35,455		34,716	
Selling, administrative and other expenses	5,081		5,964	
Interest expense	2,542		2,714	
Financial Services provision for credit and insurance losses	343		58	
Total costs and expenses	43,421		43,452	
Automotive interest income and other non-operating income/(expense), net	92		329	
Automotive equity in net income/(loss) of affiliated companies	136		72	
Income/(Loss) before income taxes	320		(46)	
Provision for/(benefit from) income taxes	97		181	
Income/(Loss) before minority interests	223		(227)	
Minority interests in net income/(loss) of subsidiaries	122		58	
Income/(Loss) from continuing operations	101		(285)	
Income/(Loss) from discontinued operations	<u>(1</u>)		3	
Net income/(loss)	100	\$	(282)	
AMOUNTS PER SHARE OF COMMON AND CLASS B STOCK				
Basic income/(loss)				
Income/(Loss) from continuing operations	0.05	\$	(0.15)	
Income/(Loss) from discontinued operations	<u> </u>			
Net income/(loss)	0.05	\$	(0.15)	
Diluted income/(loss)				
Income/(Loss) from continuing operations	0.05	\$	(0.15)	
Income/(Loss) from discontinued operations				
Net income/(loss)	0.05	\$	(0.15)	
Cash dividends	-	\$	-	

The Notes to the Financial Statements in the Form 10-Q Report are an integral part of the Financial Statements.







FORD MOTOR COMPANY AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (in millions)

	March 31, 2008	Dec	December 31, 2007	
	(unaudited)			
ASSETS				
Cash and cash equivalents	33,751	\$	35,283	
Marketable securities	8,593		5,248	
Loaned securities	6,746		10,267	
Finance receivables, net	108,858		107,454	
Other receivables, net	8,089		8,210	
Net investment in operating leases	32,493		33,255	
Retained interest in sold receivables	474		593	
Inventories	11,721		10,121	
Equity in net assets of affiliated companies	3,120		2,853	
Net property	37,007		36,238	
Deferred income taxes	3,331		3,489	
Goodwill and other net intangible assets	2,064		2,060	
Assets of discontinued/held-for-sale operations	10,002		9,221	
Other assets	16,664		14,972	
Total assets <u>\$</u>	282,913	\$	279,264	
LIABILITIES AND STOCKHOLDERS' EQUITY				
Payables	23,964	\$	20,794	
Accrued liabilities and deferred revenue	72,858		74,722	
Debt	169,205		168,217	
Deferred income taxes	2,901		3,034	
Liabilities of discontinued/held-for-sale operations	5,408		5,448	
Total liabilities	274,336		272,215	
Minority interests	1,466		1,421	
Stockholders' equity				
Capital stock				
Common Stock, par value \$0.01 per share (2,148 million shares issued)	21		21	
Class B Stock, par value \$0.01 per share (71 million shares issued)	1		1	
Capital in excess of par value of stock	7,988		7,834	
Accumulated other comprehensive income/(loss)	657		(558)	
Treasury stock	(184)		(185)	
Retained earnings/(Accumulated deficit)	(1,372)		(1,485)	
Total stockholders' equity	7,111		5,628	
Total liabilities and stockholders' equity <u>\$</u>	282,913	\$	279,264	

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FORD MOTOR COMPANY AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the Periods Ended March 31, 2008 and 2007 (in millions)

	First Quarter		
	2008		2007
	(unaudited)		
Cash flows from operating activities of continuing operations			
Net cash (used in)/provided by operating activities	1,027	\$	979
Cash flows from investing activities of continuing operations			
Capital expenditures	(1,490)		(1,296)
Acquisitions of retail and other finance receivables and operating leases	(11,872)		(12,519)
Collections of retail and other finance receivables and operating leases	10,936		10,885
Purchases of securities	(13,531)		(2,229)
Sales and maturities of securities	13,527		6,768
Proceeds from sales of retail and other finance receivables and operating leases	-		697
Proceeds from sale of businesses	44		35
Cash paid for acquisitions	(14)		(2)
Transfer of cash balances upon disposition of discontinued/held-for-sale operations	-		-
Other	621		256
Net cash (used in)/provided by investing activities	(1,779)		2,595
Cash flows from financing activities of continuing operations			
Cash dividends	-		-
Sales of Common Stock	63		27
Purchases of Common Stock	-		(31)
Changes in short-term debt	(678)		389
Proceeds from issuance of other debt	11,150		4,270
Principal payments on other debt	(11,107)		(9,748)
Other	(115)		(51)
Net cash (used in)/provided by financing activities	(687)		(5,144)
Effect of exchange rate changes on cash	316		<u>(91</u>)
Net increase/(decrease) in cash and cash equivalents from continuing operations	(1,123)		(1,661)
Cash flows from discontinued operations			
Cash flows from operating activities of discontinued operations	29		(18)
Cash flows from investing activities of discontinued operations	(94)		(94)
Cash flows from financing activities of discontinued operations	(344)		(243)
Net increase/(decrease) in cash and cash equivalents <u>\$</u>	(1,532)	\$	(2,016)
Cash and cash equivalents at January 1	35,283	\$	28,896
Cash and cash equivalents of discontinued/held-for-sale operations at January 1	-		(2)
Net increase/(decrease) in cash and cash equivalents	(1,532)		(2,016)
Less: cash and cash equivalents of discontinued/held-for-sale operations at March 31			(19)
Cash and cash equivalents at March 31	33,751	\$	26,859

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